



Locator for Salesforce Community Cloud

Connect end customers with partners that meet their unique requirements



Give your partners the visibility they're looking for — all in the Salesforce Community Cloud environment

Impartner Locator for Salesforce Community Cloud integrates into the “Find A Partner” section of your corporate website, allowing end users to easily search for partners based on all of the facets tracked in your portal. Search results appear in a list as well as an interactive map.

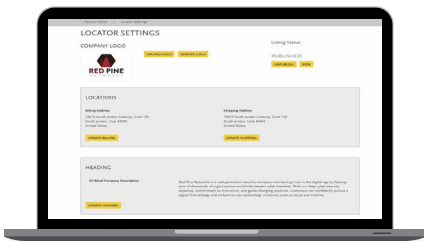
Branding of the Locator is customized to your company's website brand guidelines and the unique landing pages for each partner also reflect their own brand. Your channel partners can market themselves to prospects through multimedia, video and downloadable sales collateral.

Key Benefits:

- Manage the location, company description and logo that appear in search results.
- Link directly to videos, clients and more in full company listing details.
- Demand generation engine to send leads directly to partners.
- Easily configure what listing options partners will have available.
- Choose from available style themes or request to match your corporate colors and fonts.

Key Features:

- Simple turnkey installation into a Salesforce Community Cloud environment, with complete integration into all facets of your current Partner Program track.
- The ability for partners (once given access by your team) to submit and maintain their own company info that appears on Locator listing.
- Allows end customers to interact with a partner who is in their geographic area, who understands their specific vertical market, who has the requisite certifications and who can shepherd them through the purchasing process.
- Gives partners unprecedented visibility with end users by making it possible for them to be searched by geographic area, vertical market, certifications and more.



About Impartner

With over two decades of experience in accelerating indirect sales, Impartner delivers the industry's most complete channel management platform, helping companies worldwide manage their partner relationships and accelerate revenue and profitability through indirect sales channels. The largest pure-play PRM vendor in the world, Impartner provides the industry's only out-of-the-box solution that can deploy an enterprise-class Partner Portal in as few as 14 days, using the company's highly engineered, multi-award winning, Velocity™ onboarding process.

Find Out More

We'd love to show you more about how Impartner PRM can accelerate your channel. [Request a Demo today!](#)